



WHY WE EXIST



We build **trust** through **transparency**,
create strong and **valuable connections**,
and nurture lasting, authentic **partnerships**.

GBPO Solutions



Connecting the
World's Supply and Demand
with their
Ideal Partnership's

BOUGHT

SOLD

OPERATED

The 'Golden Triangle'

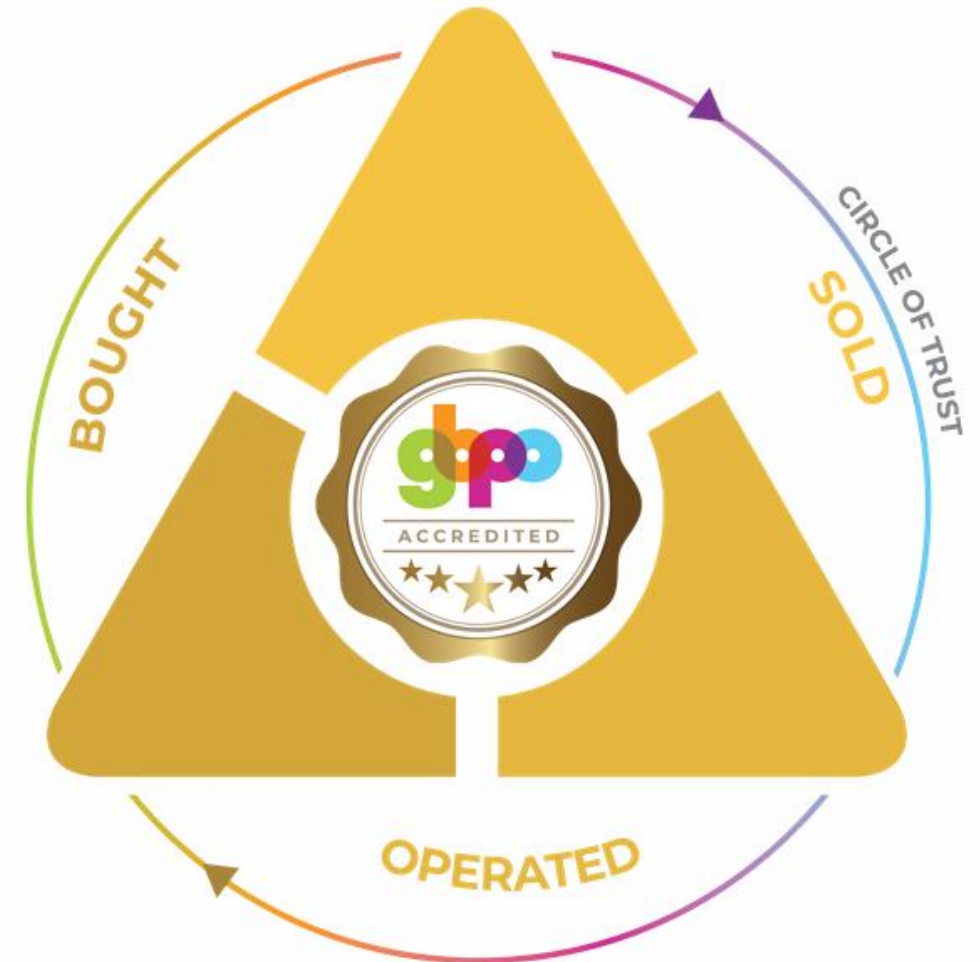
The unique perspective of globally **sourcing, operating and solution selling** across all sectors.

Knowing what clients want, the processes and policies they follow and how **operational excellence** is achieved.

25 years as a client, leading large scale operations, procuring solutions and managing successful relationships.

Uniquely experienced to provide the **world's first independent BPO accreditation**, giving comfort in long term valuable partnership solutions.

WHY IS GBPO SOLUTIONS DIFFERENT?





WHY YOU SHOULD JOIN THE GBPO SOLUTIONS NETWORK AND **BECOME ACCREDITED**

The **GBPO Solutions Accreditation** is an independent validation that your organisation meets rigorous quality standards and **embodies transparent excellence** for partners.

It includes oversight of people, processes, policies, and technology—critical areas for **competency in the procurement process**.

This accreditation provides both **prospective and existing clients with confidence** that your organisation has been independently verified, making it a **key differentiator** in partnership decisions.

HOW **GBPO** SOLUTIONS CAN HELP YOU

**"Change the way you look at things
and the things you look at change"**

LET'S BPO DIFFERENTLY...

ACCREDITATION

ADVISORY

GO TO MARKET

OPERATIONAL EXCELLENCE



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CONTACT US

FOUNDER OF GBPO SOLUTIONS



DAVID NEALE

Founder and Managing Director,
GBPO Solutions

With over **20 years of global experience** in **sourcing, selling, and operating award-winning business solutions**, David is a seasoned leader in the Business Process Outsourcing (BPO) industry. His career spans a diverse range of sectors, including **utilities, financial services, retail, healthcare, and telecommunications**.

Starting on the contact centre floor and rising to the position of Managing Director, David has built a unique expertise that **bridges the client and provider sides of BPO**. He has been instrumental in procuring and managing BPO services, delivering award-winning operational solutions, and driving **exponential growth** for both **captive and third-party BPOs**.

As a proven innovator, David's leadership has been recognized with accolades from around the world such as the **"Fastest Growing BPO," "Top Emerging BPO,"** and **"Top BPO in South Africa."** These achievements were milestones in his previous ventures before founding GBPO Solutions, a consultancy dedicated to empowering businesses to establish and expand their BPO operations globally.

